

MINUTES OF THE PRE-BID SITE VISIT FOR “Primary DIN 200 Mbps Internet Services for U.S. Consulate, Peshawar Pakistan”
Dated: November 15, 2023

A pre-bid site visit was scheduled to discuss the **key points** of the solicitation#9PK33-24-Q-6089 on November 15, 2023, at 11 AM at U.S. Consulate, Peshawar.

Attendance:

- Andrew Calvin Acting ISO
- Afaq Maqsood- IRM
- Nauman Saeed- IRM
- Maryam Rasool- GSO

Meeting details:

Participants were with Thank You note by ISO, highlighting mission key objectives and importance of the Din solicitation. Din project overview, SOW, technical/organizational requirements, including band width, reliability and scalability was briefly explained by Afaq from IRM section.

Clarification on bidding documents, submission guidelines and evaluation criteria were explained in detail by Maryam from GSO. Solicitation Package main elements were explained and reiterated. i.e, electronic bid submission, respecting the bid submission deadline and usage of designated email address for bid submission. Attendees proceeded with site inspection. Key areas of site and elements were explored, including existing structure, access points and any other features. Observation and notes were made during the site visit followed by question & answers and discussion. Some questions asked by the bidders and answers provided are highlighted below.

The closing date for this E submission solicitation is November 30, 2023, COB 1500 hours Pakistan Standard Time through email Islamabad-GSO-Contracting@state.gov **OR through Courier.**

This is a **Firm Fixed Price** contract.

Commencement of work under this contract will be within **10 days** after the date the Contractor receives notice to proceed (NTP).

Evaluation Factor (Section 4): The Government will award the contract to the technically acceptable, responsible offeror with the lowest evaluated price resulting from the solicitation. The Government may award a contract on the basis of initial offers received without discussions. Therefore, each initial offer should contain the offeror’s best terms from a price and technical standpoint.

All questions to be submitted on or before 12 noon November 16, 2023 at Ismabad-GSO-contracting@state.gov and on RasoolMG@state.gov.

The closing date of the offer is November 30, 2023 through courier services-However, you can also submit your price and Technical proposals through email on Ismabad-GSO-contracting@state.gov. It is important to make sure the submission is made in specific size and format; in MS-Word 2007/2010 or MS-Excel 2007/2010 or Adobe Acrobat (pdf) file format. The package size must not exceed 30MB. If the file size should exceed the 30MB, the submission must be made in separate files and attached to separate emails with less than 30MB each.

Late offer will not be accepted.

The contract will be Firmed Fixed Price with one-year period from the date of the contract award, with two one-year optional period.

Commencement of work under this contract will be within **10 days** after the date the Contractor receives notice to proceed.

Following should be the Volumes of the Technical and Price Proposal,

S/NO	Description	Copies Required
Volume I	Standard Form 1449 including a Price Proposal (Section 1 Page 5-6)	- 1 copy
Volume II	Business Management/Technical Proposal and CSRM Answers (Section 3,4 and 5).	- 3 copies

SF-1449 is very important. Offerors should complete blocks 17a, 30 a,b and c as appropriate of the SF-1449. Page: 1.

Read Section 3 & 4 as a guideline how to prepare the solicitation package Pages 39 to 44.

Section-3

CYBERSECURITY SUPPLY CHAIN RISK MANAGEMENT C-SCRM Proposal/Quote Instructions

Cybersecurity C-SCRM Questionnaire

The offeror shall include in its offer a completed Attachment <insert attachment number>, C-

SCRM Questionnaire and C-SCRM Software Producer Attestation Form (attached separately), which shall be completed in accordance with the attachment's instructions. Failure to follow the attachment's instructions may result in rejection of the offer.

Also, please go-through "Instructions to Offerors" under Section-3 of the solicitation to how to construct your technical proposal.

Evaluation Factor (Section 4): This selection process will utilize FAR 13 procedures.

This solicitation neither requires nor prohibits the selection of the lowest priced acceptable offer.

The Government will use the best value-tradeoff source selection process, as defined in FAR 15.101-1 (Tradeoff Process). The proposal offering the best value is the one that is most advantageous to the Government, price and other factors considered. Such an offer may not necessarily be the one offering the lowest price or receiving the highest non-price rating.

The preliminary evaluation process shall include the following:

COMPLIANCE REVIEW. The Government will perform an initial review of proposals/quotations received to determine completeness and compliance with the terms of the solicitation to include **CYBERSECURITY SUPPLY CHAIN RISK MANAGEMENT (C-SCRM) Go/No-Go Evaluation Factor.** The Government may reject as unacceptable proposals/quotations that do not conform to the solicitation. Offers must provide evidence that minimum technical requirements as expressed in the statement of work, section 2 are met as a condition to entering into the comparative evaluation phase of the acquisition.

C-SCRM Go/No-Go Evaluation Factor

This factor is evaluated on a go/no-go basis. The Government will evaluate whether the submitted C-SCRM Questionnaire and C-SCRM Software Producer Attestation Form meet the definition for the "Go" or "No-Go" ratings for this factor. (The "Go" and "No-Go" ratings are explained under Section-4 of the solicitation.

Comparative Evaluation

A comparative evaluation will be performed in accordance with FAR 13.106-2(b)(3). A comparative evaluation is defined as the act of comparing two or more offers in response to the RFQ. The item-by-item comparison is performed by comparing each offer to directly to one another to determine which provides the best value to the Department utilizing **technical, past performance criteria and price** as described below.

Evaluation Criteria

Technical: Technical will be evaluated on the basis of a direct comparison to other offers to discern if there is any kind of technical quality superiority that would support an award to a higher priced offer. Technical discriminators by requirement may include:

MINIMUM TECHNICAL REQUIREMENTS	Non-Price/Quality Discriminators
Speed - The bandwidth available across all lines of service (OpenNet VPN, OpenNet Extension, Dedicated Internet Network, Internet) as established in the solicitation.	Bandwidth in excess of required minimums
Number of IP Addresses	Number of addresses in excess of required minimums
Mode of Transportation	Extent of fiber optics interface connectors usage
Line Quality	Evidence of reliability in achieving a. Packet Loss <=.5% b. Availability of 99.9%.
ISP must provide both geographic and carrier diversity.	
Provide at least 2 separate physical redundant fiber routes from Service provider NOC to Consulate's Distribution point.	

@ [Marvam Rasool](#), Please Elaborate the Following,

Section- 2

(3) [52.204-25](#), Prohibition on Contracting for Certain Telecommunications and Video Surveillance Services or Equipment. (Nov 2021) (Section 889(a)(1)(A) of Pub. L. 115-232).

Section-5

52.204-24 REPRESENTATION REGARDING CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT (NOV 2021)

52.204-26 COVERED TELECOMMUNICATIONS EQUIPMENT OR SERVICES - REPRESENTATION (OCT 2020)

Meeting Concluded.